

## Improving Your Farm Productivity - Monaro

**12 March 2019 | 9.30am – 3.00pm**

Nimmitabel Country Club | Cnr Bentley and Boyd Streets Nimmitabel, NSW

Register online now: <https://monaro-pgs-2019.eventbrite.com.au>

**FREE**

Join keynote speakers and hear about improving your farm productivity and what MLA's Profitable Grazing Systems program can offer your business

### **Profitable Grazing Systems (PGS)**

Profitable Grazing Systems (PGS) is a group-based delivery program which drives improved business performance for participating red meat producers by enabling industry best practice and new research findings to be customised to local environments and farming systems. PGS is long term and small group based – running over a number of sessions and from 6-18 months depending on the topic, the group and the requirements – it is tailored to producers needs and aims to provide repeated opportunities to build skills and knowledge.

A range of deliverers and programs are offered through PGS. The Monaro Workshop is an opportunity to hear about these programs, meet the deliverers and determine which program may be the best fit to make a measurable improvement to your business' profitability.

Courses to be explained and offered on the day will include:

- **Pasture Principles – Basil Doonan, Macquarie Franklin**
- **Lifting Lamb Survival – Nathan Scott, Achieve AG Solutions**
- **Making Better On-Farm Investments – Hilary Beech, Holmes Sackett**

The Monaro workshop will also include information on other practical, cross-industry learning opportunities including:

- Zoetis ReproActive Workshops - to improve sheep and beef enterprise productivity and profitability (supported by workshop sponsor Zoetis)
- PGS Fertile Profitable Production for Your Beef Herd
- PGS Drought Feeding Economically
- PGS Lamb Lean Meat Yield and Eating Quality - Realising the Potential

**Morning tea and lunch included.**

**Places are limited | FREE | Register online now:**

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## About the sessions

- **Pasture Principles – Basil Doonan, Macquarie Franklin**

The aim of *Pasture Principles* is to provide farmers with a set of guiding principles that will allow them to manage confidently regardless of the season, situation or system. The coaching program includes six sessions run over a twelve-month period and is suitable for participants involved in the sheep and beef industries. Key areas covered include:

- An understanding pasture requirements, growth and quality
- Allocation of pasture on a dry matter basis
- The relationship between stocking rate and pasture utilisation
- Animal requirements for maintenance, growth, pregnancy and lactation
- Feed budgeting and planning
- Marginal cost and marginal revenue decisions associated with feeding livestock

- **Lifting Lamb Survival – Nathan Scott, Achieve AG Solutions**

*Lifting Lamb Survival* is a practical on-farm training program focusing on learning and applying management practices to improve lamb and ewe survival. The program runs from pre-lambing to until after marking with four separate sessions. Participants will learn:

- Strategies to improve lamb survival and reduce ewe wastage
- Best practice management for lambing
- How to prepare the ewes and their lambing paddocks to enable a better lambing
- How to increase the kilograms of wool and/or lamb produced per hectare

- **Making Better On-Farm Investments – Hilary Beech, Holmes Sackett**

The objective of *Making Better On-Farm Investments* is to help farm business managers develop the skills, knowledge and confidence to identify the next best place to spend a dollar on farm. Upon completion of the program participants will be able to:

- Identify expense activities competing for capital
- Conduct a partial budget
- Identify costs and benefits related to an investment
- Use tools to conduct an investment analysis
- Rank different investments based on likely return
- Assess the risks related to different investments

This workshop is sponsored by



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